



Responses to Questions Received
RFP No. 2017-ERC-TGCC-001
April 13, 2017

Question 1: Page 10 says the offerer must be officially licensed to do such business in Ethiopia and must provide documentation to verify licensure. This is contrary to the country where the study is expected to take place. **Kindly confirm if the licence that will be required is for "Ethiopia" or "Zambia."**

Response to Question 1: This was an error. A license is required for Zambia.

Question 2: In your RFP, TOR (article f).

"You requested the firm to demonstrate adequate management and financial resources to perform the contract and satisfactory record of performance history, integrity and business ethics"

However, I am writing on behalf of XXXX incorporated in Zambia... As a new firm we do not have the financial resources as we just bidding for opportunities but at individual level as founders, we have enormous skills and capabilities to perform the assignment.

Do we therefore have a chance for consideration to undertake the assignment?

Response to Question 2: Please review Attachment C Pre-Award Questionnaire included in the RFP. All proposals must include this completed questionnaire. We will review responses from new companies, but companies must be registered in Zambia and have the appropriate infrastructure in place to manage this project from both a technical and financial standpoint.